



HEALTH COST SOLUTIONS

For Immediate Release

## Mark Robertson Joins Health Cost Solutions Sales Team

**November 12, 2019 (Hendersonville, Tenn.)** — Health Cost Solutions (HCS) today announced that Mark Robertson will be joining its sales team as a Senior Sales Consultant.

Robertson has more than 30 years of experience and a proven record of success in the employee benefits industry. Prior to joining HCS, Robertson served as Vice President of Sales for a third party administrator in the Dallas-Ft. Worth market. He also served as a Senior Sales Representative for Blue Cross Blue Shield of Texas for 11 years. Robertson’s areas of expertise include Self-Funded and Level Funded Plans, along with HSA/FSA/HRA and consulting design.

“Mark is a valuable addition to our HCS team,” said David Cheek, VP of Sales & Marketing. “He brings a wealth of industry experience to the team and his ability to develop creative, efficient, and effective healthcare solutions is a win for our clients.”

“I’m excited to join such a dynamic organization as HCS,” Robertson said. “Their line of products and services help make health insurance and employee benefits more affordable for midsize and large employers.”

In his role at HCS, Robertson will be responsible for helping brokers and agencies find innovative solutions through Health Cost Solutions’ vast product platform.

### About Health Cost Solutions:

*Health Cost Solutions (HCS) is a Tennessee-based National third party administrator with an innovative approach to delivering a cost-controlling health benefits program for employer groups. With over 30 years of experience, HCS provides a suite of services, including: self-funded medical plans, pharmacy benefit management, reinsurance/stop-loss coverage, COBRA administration, and more.*

For more information about HCS, contact David Cheek at 615.590.1200 or [dcheek@hcsbenefits.com](mailto:dcheek@hcsbenefits.com) or Mark Robertson at 615.590.1201 or [mrobertson@hcsbenefits.com](mailto:mrobertson@hcsbenefits.com).

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